

COCHRAN AUCTIONEERS & ASSOCIATES LTD



Since 1972 when Cochran Auctioneers & Associates LTD was founded, the company has evolved from a strictly local firm, holding auctions on-site using a card table for the cashier and yellow legal pads to record bids and sales, into an international auction firm using the latest hi-tech methods and equipment to conduct business.

Jim Cochran began the firm shortly after graduating from the well regarded Reppert Auction School in Decatur, Indiana. He was soon joined by Frank Brinkley, Tom Bikle and Vernon Brown. Today, Cochran is CEO and head auctioneer; Bikle is Director of Marketing and Real Estate and Brown is post auction coordinator. Jim's wife Leslie joined the firm after their marriage in 1985 and now serves as Director of Administration.

Other key personnel are Charles V. Lewis, vice president of the Construction/Industrial division; Janice Hull, Baltimore area representative; Robert Easterday, special coordinator for complex operations; Tina Moore, financial and administrative associate; Joyce Everett, financial and administrative associate; Dennis Everett, onsite management coordinator; Leo Cline, Sr., auctioneer and operations coordinator and Austin and Joann Flook, lifelong Washington County residents who have been involved over the years with the firm.

Today, Cochran Auctioneers & Associates is a modern, up-to-date operation using such methods as on and off-site computers, mobile auction offices, state-of-the-art sound equipment and on-site food services. Complete auction marketing now includes not only extensive newspaper, trade publication and television advertising, but full color brochures, direct mail, E-mails and custom on-site signage.

Now operating all over the world with Internet bidding, selling to bidders in countries including South America, Africa, Europe, the Middle East, Canada, Mexico, and the Bahamas.

The firm has gone from conducting twenty to thirty auctions a year to more than 250 auctions and appraisals annually.

Corporate offices and auction facilities are located at the twenty-six acre Cochran Auction Complex at 7704 Mapleville Road near Boonsboro, Maryland, and on the Internet at www.cochranauctions.com.

Always active in community affairs, Cochran Auctioneers & Associates staff are volunteer members of local fire and rescue services and the firm supports the Make-A-Wish foundation, local schools and many other local Washington County charities.

